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Gardner-Gibson Named Supplier of the Year by True Value Company

Award recognizes outstanding quality service and support to major hardware cooperative

TAMPA, FL—Gardner-Gibson has been named Supplier of the Year by True Value Company for outstanding service within the lumber building materials category. The award, presented to Gardner-Gibson on May 30 at True Value's Annual Supplier Meeting, recognizes companies whose contributions have helped drive the growth of the True Value co-op and its members, resulting in successful fill rates and the highest level of quality service and support to its retail stores.

The roof coating industry experienced an overall sales decrease of over 10 percent in 2006 attributed to the non-recurring significant weather issues of 2005. Gardner-Gibson's service levels and dedication to True Value member's needs achieved a sales increase of over 6 percent.

"They are a true partner in our business and their performance in 2006 speaks volumes," said Debra Randall, global product merchant for True Value.

Gardner-Gibson provides coatings and patching materials for protecting, waterproofing and repairing roofs and asphalt driveways throughout the US and abroad.

"We are extremely proud and honored to be recognized by an outstanding partner like True Value," said Tripp Hyer, VP/Sales and Marketing for Gardner-Gibson. "True Value's network has been an excellent channel for launching new products and concepts that have helped keep both of our companies on the leading edge of home improvement and protection from the elements."

True Value Company, headquartered in Chicago, is one of the world's largest member-owned wholesale hardware cooperatives with \$2 billion in annual revenue. Since 2003, True Value has honored select merchandise partners through its Supplier of the Year awards program. In this year's competition, the judging committee reviewed more than 1,700 of the suppliers who had service levels in excess of 97 percent and sales growth with the co-op of more than 5 percent.

The day following the supplier awards ceremony, True Value Company welcomed hundreds of vendors for its 11th annual Charity Golf Classic. All proceeds from the co-op's two-day event help offset the operating budget of the Cotter Boys and Girls Club of Chicago.

Gardner-Gibson has been a leading manufacturer and distributor of roof coatings, driveway sealers, caulks and adhesives for over 60 years. The customer base spans the globe. Products are marketed under the brands of APOC, Black Jack, Sta-Kool, Gardner, Shur-Stik, Fields and Atco brands. For more information on the company, visit www.gardner-gibson.com.

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