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## For Immediate Release

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### **Gardner-Gibson Named Supplier of the Year by True Value Company**

*Award recognizes outstanding quality service and support to major hardware cooperative*

TAMPA, FL—Gardner-Gibson has been named Supplier of the Year by True Value Company for outstanding service within the lumber building materials category. The award, presented to Gardner-Gibson on June 3 at True Value's Annual Supplier Meeting, recognizes companies whose contributions have helped drive the growth of the True Value co-op and its retailers, resulting in successful fill rates and the highest level of quality service and support to its retail stores.

"Gardner-Gibson's product innovation and superior merchandising drove significant sales increases for the roof and driveway coating categories in 2008," said Debbie Randall, global product merchant, True Value Company. "The company's immediate response to Hurricane Ike's devastation in Texas last fall allowed retailers to meet consumer demand for emergency roof repairs. Our Corsicana distribution center was able to fill orders at 100 percent of retailer needs."

Gardner-Gibson is a full-line manufacturer of roof coatings, waterproofing coatings, pavement sealers, caulks, wall repair patching and wallpaper adhesives. The company operates 12 manufacturing and distribution facilities located throughout the United States.

"True Value has been an outstanding partner and truly innovative in matching products and selection to changing consumer needs," said Tripp Hyer, VP/Sales and Marketing for Gardner-Gibson. "The True Value network of dealers delivers superior service and value to their customers. True Value demands the highest standards from their suppliers, and we are very pleased to have been so honored."

True Value Company, headquartered in Chicago, is one of the world's largest retailer-owned hardware cooperatives with sales of \$2.0 billion in 2008. Since 2003, True Value has honored select merchandise business partners through its Supplier of the Year awards program. In this year's competition, the judging committee reviewed more than 2,200 suppliers who had service levels in excess of 95 percent and over 5 percent in sales growth with the co-op.

The day following the supplier awards ceremony, True Value Company welcomed hundreds of vendors for its 13<sup>th</sup> annual Charity Golf Classic. All proceeds from the two-day event provide the primary funding for the True Value Foundation.

Gardner-Gibson is a leading manufacturer and distributor of roof coatings, driveway sealers, caulks and adhesives for more than 60 years, with a customer base that spans the globe. Products are marketed under the brands of APOC, Black Jack, Sta-Kool, Gardner, Shur-Stik, Fields and Atco brands. For more information on the company, visit [www.gardner-gibson.com](http://www.gardner-gibson.com).

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Photo caption (L to R): Herb Bellmer, Division VP/Merchandising, True Value; Mike Armagno, National Account Manager, Gardner-Gibson; Sean Hyer, Chief Operating Officer, Gardner-Gibson; Debbie Randall, Global Product Merchant, Lumber & Building Materials, True Value; Raymond "Tripp" Hyer, VP/Sales & Marketing, Gardner-Gibson; Michael Clark, Sr VP/Chief Merchandising Officer, True Value; Lyle Heidemann, President/Chief Executive Officer, True Value